



Training – Status Update

Week ending 10-Mar-2018



Key Highlights of Wk10



New Initiatives

- LMS module to be launched shortly
- FAQ updated on GeM portal for queries received from State Trainers
- Query Tracker created to resolve queries received from state business facilitators
- Event Tracker launched to track state training and events
- Training statistics tab added to Training Page
- Multi lingual training video module creation in progress (Telugu, Marathi and Tamil)

Events conducted

- Odisha MoU Signing, Delhi(5th Mar 18)
- MSME- National Vendor Development Programme, Gurugram(7-8th Mar 18)
- National MSME SC ST Conclave, Bhopal(8th Mar 18)

Future Training/Initiative

- Controller, Printing & Stationery, Himachal Pradesh (13th Mar 18)
- Univeristy of Delhi, Delhi (14th Mar 18)
- MSME, Hyderabad (15th Mar 18)
- State Buyer Meet, Hyderabad (16th Mar 18)
- MSME Rajasthan Conclave, Jaipur (17th Mar 18)
- Coastal Guard, Kolkata (22th Mar 18)

Training – Weekly Report



| State Names | Week 09 | | | Week 10 | | |
|------------------|---------|--------|-------|---------|--------|-------|
| | Buyer | Seller | Total | Buyer | Seller | Total |
| Delhi | 109 | 0 | 109 | 146 | 29 | 175 |
| Punjab | 0 | 0 | 0 | 23 | 20 | 43 |
| Uttar Pradesh | 70 | 0 | 70 | 0 | 0 | 0 |
| Haryana | 17 | 0 | 17 | 36 | 0 | 36 |
| Himachal Pradesh | 0 | 0 | 0 | 0 | 0 | 0 |
| Uttarakhand | 0 | 0 | 0 | 3 | 10 | 13 |
| Rajasthan | 0 | 0 | 0 | 0 | 0 | 0 |
| Chandigarh | 11 | 0 | 11 | 3 | 0 | 3 |
| Jammu & Kashmir | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|-------------|---|-----|-----|-----|---|-----|
| Gujarat | 0 | 190 | 190 | 155 | 0 | 155 |
| Maharashtra | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|----------------|----|----|----|-----|----|-----|
| Madhya pradesh | 0 | 20 | 20 | 141 | 55 | 196 |
| Chhattisgarh | 15 | 0 | 15 | 172 | 0 | 172 |

| | | | | | | |
|-----------|----|---|----|----|---|----|
| Bihar | 20 | 2 | 22 | 40 | 4 | 44 |
| Jharkhand | 11 | 0 | 11 | 0 | 0 | 0 |
| Assam | 0 | 0 | 0 | 0 | 0 | 0 |
| Manipur | 0 | 0 | 0 | 0 | 0 | 0 |
| Odisha | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|----------------|----|----|----|----|---|----|
| Telangana | 0 | 0 | 0 | 30 | 5 | 35 |
| Andhra Pradesh | 48 | 10 | 58 | 0 | 0 | 0 |

| | | | | | | |
|--------------|------------|------------|------------|------------|------------|------------|
| Total | 301 | 222 | 523 | 749 | 123 | 872 |
|--------------|------------|------------|------------|------------|------------|------------|

Webinar

| |
|---------------------------------|
| Total from 01-Nov (Wk09) |
|---------------------------------|

| Total Participants from 01-Nov-2017 | | | |
|-------------------------------------|--------|-------|-------|
| Buyer | Seller | Event | Total |
| 1300 | 596 | 709 | 2605 |
| 180 | 455 | 450 | 1085 |
| 1514 | 80 | 628 | 2222 |
| 363 | 25 | 290 | 678 |
| 0 | 0 | 315 | 315 |
| 58 | 10 | 204 | 272 |
| 0 | 0 | 800 | 800 |
| 41 | 0 | 0 | 41 |
| 0 | 0 | 200 | 200 |

| | | | |
|-----|-----|-----|-----|
| 534 | 190 | 113 | 837 |
| 16 | 0 | 140 | 156 |

| | | | |
|------|-----|------|------|
| 1409 | 523 | 1106 | 3038 |
| 3131 | 139 | 336 | 3606 |

| | | | |
|-----|----|------|------|
| 173 | 14 | 930 | 1117 |
| 441 | 14 | 1025 | 1480 |
| 34 | 0 | 15 | 49 |
| 200 | 0 | 0 | 200 |
| 0 | 0 | 169 | 169 |

| | | | |
|-----|----|------|------|
| 478 | 60 | 1317 | 1855 |
| 139 | 10 | 533 | 682 |

| | | | |
|---------------|--------------|--------------|---------------|
| 10,011 | 2,225 | 9,280 | 21,407 |
|---------------|--------------|--------------|---------------|

109

| | | | |
|--------------|--------------|--------------|---------------|
| 9,262 | 2,102 | 8,996 | 20,251 |
|--------------|--------------|--------------|---------------|

| Total Count | |
|-------------|--------|
| Training | Events |
| 60 | 9 |
| 20 | 2 |
| 32 | 4 |
| 94 | 2 |
| 0 | 4 |
| 5 | 3 |
| 0 | 1 |
| 6 | 0 |
| 0 | 1 |

| | |
|----|---|
| 20 | 2 |
| 1 | 2 |

| | |
|----|----|
| 84 | 22 |
| 71 | 5 |

| | |
|----|---|
| 18 | 3 |
| 20 | 4 |
| 2 | 1 |
| 3 | 0 |
| 0 | 2 |

| | |
|----|---|
| 34 | 5 |
| 6 | 4 |

| | |
|------------|-----------|
| 491 | 76 |
|------------|-----------|

15

| | |
|------------|-----------|
| 451 | 74 |
|------------|-----------|



Training Impact – Procurement



| State Names | Dec-17 | | Jan-18 | | Feb-18 | | Mar-18 | | Total Till Date | |
|-------------------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|
| | Value (INR in Lac) | Volume | Value (INR in Lac) | Volume | Value (INR in Lac) | Volume | Value (INR in Lac) | Volume | Value (INR in Lac) | Volume |
| Delhi | 1,587.84 | 3,308 | 1,672.06 | 7,025 | 3,018.86 | 5,122 | 68.37 | 299 | 6,347.13 | 15,754 |
| Punjab | 946.59 | 75 | 382.37 | 83 | 307.10 | 118 | 37.46 | 10 | 1,673.52 | 286 |
| Uttar Pradesh | 2,507.24 | 1,155 | 14,731.99 | 1,939 | 6,042.01 | 1,370 | 145.82 | 49 | 23,427.05 | 4,513 |
| Haryana | 732.53 | 418 | 674.75 | 402 | 485.91 | 197 | 49.09 | 15 | 1,942.27 | 1,032 |
| Himachal Pradesh | 250.12 | 52 | 107.80 | 41 | 27.89 | 31 | - | - | 385.80 | 124 |
| Uttarakhand | 91.74 | 47 | 357.16 | 75 | 126.74 | 46 | 12.53 | 2 | 588.16 | 170 |
| Rajasthan | 1,908.18 | 211 | 1,457.36 | 293 | 566.56 | 166 | 3.96 | 5 | 3,936.06 | 675 |
| Chandigarh | 95.38 | 65 | 259.77 | 89 | 133.87 | 22 | 2.00 | 1 | 491.02 | 177 |
| JAMMU AND KASHMIR | 1,103.78 | 205 | 1,415.42 | 194 | 215.43 | 59 | 81.69 | 4 | 2,816.33 | 462 |

| | | | | | | | | | | |
|-------------|----------|-----|----------|-----|----------|-----|-------|----|----------|-------|
| Gujarat | 738.80 | 177 | 543.19 | 255 | 127.06 | 102 | 33.27 | 10 | 1,442.32 | 544 |
| Maharashtra | 1,370.79 | 284 | 1,904.42 | 522 | 1,364.42 | 297 | 80.61 | 10 | 4,720.24 | 1,113 |

| | | | | | | | | | | |
|----------------|----------|-------|-----------|-------|----------|-----|-------|----|-----------|-------|
| Madhya pradesh | 4,268.65 | 2,142 | 26,604.12 | 1,356 | 1,984.64 | 603 | 90.99 | 40 | 32,948.39 | 4,141 |
| Chhattisgarh | 2,600.30 | 805 | 2,761.37 | 1,441 | 2,237.51 | 904 | 45.27 | 35 | 7,644.45 | 3,185 |

| | | | | | | | | | | |
|-----------|----------|-------|----------|-------|----------|-----|------|---|----------|-------|
| Bihar | 10 | 10 | 415.92 | 12 | 47.11 | 6 | - | - | 473.03 | 28 |
| Jharkhand | 2,998.20 | 1,033 | 2,533.70 | 1,385 | 1,861.65 | 925 | 6.62 | 9 | 7,400.18 | 3,352 |
| Assam | 81.29 | 5 | 1,310.98 | 6 | 160.29 | 7 | - | - | 1,552.56 | 18 |
| Manipur | 26.90 | 5 | 31.45 | 8 | 0.98 | 2 | - | - | 59.33 | 15 |
| Odisha | 28.11 | 5 | 42.07 | 62 | 20.41 | 5 | 0.49 | 1 | 91.08 | 73 |

| | | | | | | | | | | |
|---------------------------|------------------|---------------|------------------|---------------|------------------|---------------|---------------|------------|--------------------|---------------|
| Telangana | 195.20 | 19 | 176.78 | 15 | 97.33 | 5 | 3.62 | 1 | 472.94 | 40 |
| Andhra Pradesh | 934.42 | 66 | 1,694.64 | 37 | 510.16 | 47 | - | - | 3,139.22 | 150 |
| Total (Month Wise) | 22,476.05 | 10,087 | 59,077.33 | 15,240 | 19,335.93 | 10,034 | 661.78 | 491 | 1,01,551.09 | 35,852 |



Value Volume

* Total Sum is from December to till date



EVENT HIGHLIGHTS FOR THE WEEK



EVENT HIGHLIGHTS



State MoU Signing

- MoU for Odisha signed in GeM Central office, Delhi



MSME- National Vendor Development Programme, Gurugram

- 90 Participants
- Trainer – Udai and Vishvajeet



MSME- National Vendor Development Programme, Bhopal

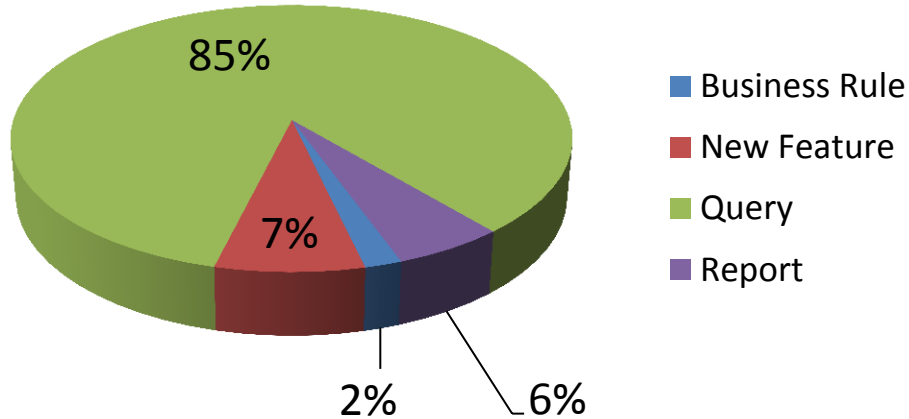
- 194 Participants
- Trainer – Sumeet & Shailander



Key Issues – From Query/Issue Tracker



Query/Issue Received



| <i>Request Type</i> | <i>Query Count</i> | <i>Resolved & Closed</i> |
|---------------------|--------------------|------------------------------|
| Business Rule | 1 | 1 |
| New Feature | 4 | 0 |
| Query | 45 | 15 |
| Report | 3 | 3 |
| Grand Total | 53 | 19 |

Open issue/query are forwarded to the respective for resolution.

GeM 3.0 Training Content Progress - Buyer



| Module | PPT | Video(E) | Video(H) | Faculty Manual | FAQ | Question Bank |
|-------------------------------|-----|----------|----------|----------------|-----|---------------|
| Registration - Primary User | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Registration - Create User | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Registration - Secondary User | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Direct Purchase | ✓ | ✓ | ✓ | ✓ | ✓ | |
| L1 Purchase | ✓ | ✓ | ✓ | ✓ | ✓ | |
| BID | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Reverse Auction | | | | | | |
| Bunch Bid | | | | | | |
| Demand Aggregation | | | | | | |
| Contract Management | | | | | | |
| Payment Modes | | | | | | |
| GFR | ✓ | | | | ✓ | |

GeM 3.0 Training Content Progress - Seller



| Module | PPT | Video(E) | Video(H) | Faculty Manual | FAQ | Question Bank |
|-------------------------|-----|----------|----------|----------------|-----|---------------|
| Registration | ✓ | ✓ | ✓ | ✓ | ✓ | |
| User Creation | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Dashboard Management | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Product Upload (Single) | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Order Processing | ✓ | ✓ | ✓ | ✓ | ✓ | |
| Bid Participation | ✓ | ✓ | ✓ | ✓ | ✓ | |
| RA Participation | | | | | | |
| Service Provider | ✓ | ✓ | ✓ | ✓ | ✓ | |

Video Capsules GeM 3.0 – English



| Video Module Title | Week 09 | Week 10 | %age |
|--|---------|---------|--------|
| Vision & Purpose of Government e Marketplace by CEO, GeM SPV | 13723 | 14253 | 3.86% |
| Introduction to GeM by Director Training, GeM SPV | 7008 | 7324 | 4.51% |
| General Financial Rules | 4965 | 5467 | 10.11% |
| GeM - Special Terms and Conditions | 3769 | 4213 | 11.78% |

| | | | |
|--|------|------|--------|
| Buyer Registration Primary User Module | 3057 | 3535 | 15.64% |
| Buyer Registration Create User Module | 1826 | 2122 | 16.21% |
| Buyer Registration Secondary User Module | 1593 | 1893 | 18.83% |
| Direct Purchase | 3022 | 3600 | 19.13% |
| L1 Purchase | 2321 | 2767 | 19.22% |
| BID | 2829 | 3504 | 23.86% |

| | | | |
|----------------------------|-----|------|------------|
| Seller Registration Module | 815 | 8624 | 958.16% |
| Dashboard Management | 508 | 901 | 77.36% |
| Seller Create User Module | 13 | 1083 | 8,230.77% |
| Seller Product Module | 13 | 2586 | 19,792.31% |
| Seller Process Module | 22 | 1424 | 6,372.73% |
| BID Participation | 372 | 716 | 92.47% |
| Service Provider | 273 | 483 | 76.92% |

| Device type | Views |
|--------------|---------------|
| Computer | 51,749 |
| Mobile phone | 15,063 |
| Tablet | 737 |
| TV | 35 |
| Unknown | 230 |
| Total | 67,814 |



Video Hits

Video views data from 26th Jan 18 to till date

Video Capsules GeM 3.0 – Hindi



| Video Module Title | Week 09 | Week 10 | %age |
|--|---------|---------|--------|
| क्रेता पंजीकरण – प्राथमिक उपयोगकर्ता मॉड्यूल/ Buyer Registration Primary User Module | 641 | 737 | 14.98% |
| क्रेता पंजीकरण – उपयोगकर्ता बनाये मॉड्यूल/ Buyer Registration Create User Module | 407 | 493 | 21.13% |
| क्रेता पंजीकरण – माध्यमिक उपयोगकर्ता मॉड्यूल/ Buyer Registration Secondary User Module | 332 | 394 | 18.67% |
| प्रत्यक्ष खरीद/ Direct Purchase | 1168 | 2117 | 81.25% |
| L1 खरीद/ L1 Purchase | 610 | 686 | 12.46% |
| बोली/ BID | 1670 | 2994 | 79.28% |

| | | | |
|--|-----|-----|-----------|
| विक्रेता पंजीकरण मॉड्यूल/ Seller Registration Module | 130 | 818 | 529.23% |
| डैशबोर्ड प्रबंधन/ Dashboard Management | 135 | 243 | 80.00% |
| विक्रेता उपयोगकर्ता मॉड्यूल/ Seller Create User Module | 50 | 453 | 806.00% |
| विक्रेता उत्पाद मॉड्यूल/ Seller Product Module | 65 | 719 | 1,006.15% |
| विक्रेता कार्यविधि मॉड्यूल/ Seller Process Module | 34 | 449 | 1,220.59% |
| बोली भागीदारी/ BID Participation | 162 | 300 | 85.19% |
| सेवा प्रदाता/ Service Provider | 83 | 120 | 44.58% |



Video Hits

Video views data from 26th Jan 18 to till date



GeM
Government
e Marketplace